

List of Available Joint Venture Partners in Bangladesh

Agro Sector:

1. BENGAL MEAT PROCESSING INDUSTRIES LIMITED

PRODUCTS

Main Product: Halal meat and meat products. Bone in, Boneless, Primal Cuts and other Cuts of Beef, Goat and Sheep.

Bi-product: Bone, Skin, Blood, Manure, Intestine and Stomach.

LOOKING FOR PARTNERS OR DISTRIBUTORS TO EXPORT HALAL MEAT AND MEAT PRODUCTS Wants to work closely with some overseas partners or distributors under a long-term agreement to market processed halal meat and meat products to international market, where the foreign partners will get the cost advantage and the local company will earn revenue from export.

2. CONFIDENCE SALT LTD.

PRODUCTS

- Edible iodized salt
- Industrial salt

LOOKING FOR FOREIGN INVESTORS TO FORM LONG-TERM PARTNERSHIP

CSL is looking for partners to produce forward integrated products using salt as the raw material.

3. ENERGYPAC AGRO LTD.

Major Items Share in the Revenue (%) Hybrid Rice Seeds, Hybrid Maize Seeds, HYV Rice Seeds, Vegetables Seeds, Nursery

LOOKING FOR PARTNERS FOR VALUE ADDED COIR PRODUCTS Looking for JV partners, preferably from countries like India, Sri Lanka or Malaysia for manufacturing value added coir products and marketing those in the international market.

4. RANGA OIL AND FOOD INDUSTRY

PRODUCTS

- Noodles, semai, lachcha, chanachur, soyabean, mustard oil, coconut oil etc.

LOOKING FOR PARTNERS OR DISTRIBUTORS FOR SETTING UP A MANUFACTURING UNIT They are interested to form a long-term partnership with a foreign investor to set up an expanded manufacturing unit to produce export-oriented food items and export in the overseas market with the help of a distributor.

5. SUROVI AGRO INDUSTRIES LTD.

PRODUCTS

- Potatoes, beans, mushrooms. green hot chili, okra, yard logn bean, broccoli, baby corn, papaya, rice etc.

LOOKING FOR INVESTORS OR DISTRIBUTORS TO EXPORT IQF VEGETABLES Surovi Agro Industries Ltd is looking for long term distributors for its IQF vegetable in European countries and equity partner to install IQF facilities in its existing plant.

[Furniture Sector](#)

6. AKHTAR FURNISHERS LTD

PRODUCTS:

- Bed, Sofa, Cabinet, Dining Set, Cupboard and others. All the products are made from well seasoned local or imported wood.

LOOKING FOR PARTNERS FOR MANUFACTURING EXPORT ORIENTED FURNITURE AFL is looking for two partners. One as an equity investor for relocating its existing factory to Savar, Dhaka on a land with an area of about 20,000 sqm and another to provide technology to produce world class furniture with a buy back guaranty.

7. HATIL COMPLEX LTD

PRODUCTS: Wood & MDF made Furniture:

- Products are Sofa, Divan, Center Table, Bed, Bedside Table, Dressing Table, Chest of Drawers, Ward Drobe, Dining Set, Dinner Wagon, Showcase, Rocking Chair, Tea Trolley, Open Shelf, Rest Sofa, TV Cabinet, Photo Stand, Lobby Chair, etc. Wooden Doors, Veneered Doors

LOOKING FOR PARTNERS OR DISTRIBUTORS FOR HOME AND OFFICE FURNITURE

HATIL wants to work closely with a foreign partner to produce home and office furniture according to the requirement of the international market and the foreign partner should assist Hatil to market those products.

8. JALAL FURNITURE CO. LTD.

PRODUCTS:

- Household wooden furniture. Bed, bedside table, nightstands, Chest of Drawer, Dining table and Chair, Single Chair, Sofas, Coffee and End Tables, Home Desks, Chaise Lounge, Buffet wagon, Shelf Cabinetry, Doors

LOOKING FOR FOREIGN PARTNERS OR DISTRIBUTORS TO MARKET PRODUCTS IN EUROPE

Looking for a joint venture partner or distributor to receive assistance in terms of product innovation, training of human resources, and distribution arrangement in the overseas markets of Europe and North America.

9. LEGACY FURNITURE PVT. LTD.

PRODUCTS:

- Wooden household furniture.

LOOKING FOR PARTNERS OR DISTRIBUTORS TO EXPORT FURNITURE Wants to form a long-term partnership with a foreign partner or distributors for toll manufacturing and exporting of furniture items overseas.

10. Quality Agro Forestry LTD

PRODUCTS:

- Outdoor/ garden furniture, wooden floor, decorative sliced veneer, veneered board, duckboard, terrace stripes, decking and plywood etc.

FOR PARTNERS OR DISTRIBUTORS FOR GARDEN FURNITURE AND WOODEN FLOORING

QAFL is looking for a long-term distributor for contract manufacturing and marketing garden furniture and wooden flooring in the international market.

[Light Engineering Sector](#)

11. MODERN ERECTION LIMITED

PRODUCTS AND SERVICES Industrial Equipment:

- Pressure Vessels, Heat Exchangers, Storage Tanks, Over-head Moving Crane, Water Treatment Plant and Effluent Treatment Plant.

Standardized Regular Product:

- Mini Steam Boiler, Heater-less Iron, Vacuum Ironing Table, Thread Sucking Machine and Water Softeners. MEL plans, designs and constructs whole engineering projects and provides assistance in operational phase and maintenance.

SEARCHING PARTNERS FOR DESIGNING INDUSTRIAL WATER TREATMENT PLANTS Wants to work closely with an overseas company under a long-term partnership arrangement (equity/technical collaboration/licensing), where the foreign partner will gain from a growing market by profit sharing/licensing fee and provide the local partner with engineering design of Water Treatment Plant-leading to sustainable mutual benefit.

12. NORTH BENGAL CYCLE INDUSTRIES LIMITED

PRODUCTS

- NBCIL currently manufactures bicycle and rickshaw parts and components, namely – rim, spoke, nipple, handle bar, frame, fork etc. from its own production facility and sources other required quality products.

LOOKING FOR PARTNERSHIP WITH FOREIGN INVESTOR Looking for a joint venture partner for contract manufacturing and marketing bicycles, parts and components in the local, as well as in the international market by taking advantage of the incentives and benefits provided by the Bangladeshi Government and the LDC status.

13. PADMA GROUP OF CONVERTERS

PRODUCTS

- Pilfer proof cap, tear/flip off seal, ampoules, vials, aluminum collapsible tubes, laminated tubes, crown caps.

LOOKING FOR PARTNERS FOR PRODUCT EXPORT Looking for partners for a long-term joint venture for products with minor investments, where the partner will take over the product for export.

14. POWER FILTER MANUFACTURING COMPANY
A Concern of BOGRA MOTORS PVT. LTD.

PRODUCTS

- **Automobile filters:** POWER Brand Air, Fuel & Lubrication Oil type filters for two wheeler to private car, commercial bus, truck & heavy vehicles and specially built filters for earth moving equipments and heavy construction equipments.
- **Power Generation Sector:** Low capacity (5 KVA) to high capacity (5000 KVA) domestic to industrial use diesel or gas generator. Power Development Board's gas generator units with capacity of 50 MW to 250 MW each.
- **Industrial Filters:** High Efficiency (99.00 to 99.97%) Particulate Air Filter (HEPA) & Medium Filter (ASHREA) - Medium Efficiency (from 45 to 95%). High efficiency supported pleated filter. H-PAC filters. Heavy duty industrial air, gas turbine filter for per and main intake air. Gas generator filter for air, fuel and oil. Hydraulic filter, by-pass filter, coolant filter, air compressor. Oil/gas/vapor/water separator filters.

15. UTTARAN STRUCTURAL DESIGNERS LIMITED

PRODUCTS AND SERVICES

- **Industrial:** Design and Construction of Single-storied pre-fabricated steel building system for industries. 75% revenue comes from this division.
- **Residential:** Architectural & structural design and construction of residential building, commercial building and apartments. 25% revenue comes from this division.
- **Telecommunication Infrastructure Development**

**LOOKING FOR PARTNERSHIP WITH
PRE-FABRICATED STEEL STRUCTURE DESIGNER**

Looking for a foreign partner to get assistance in improving production efficiency through equity participation and technology transfer, and offering profit sharing opportunities for mutual benefits.

Sector: Pharmaceutical, Consumer Products and Agriculture

16. **ADVANCED CHEMICAL INDUSTRIES LIMITED**

LOOKING FOR PARTNERS IN:

- **Strategic Alliance:** Local brands looking for distribution business. Global brands looking JV business with big local corporate.
- **Consortium buying:** Local companies looking for bulk purchase with other local companies
- **Manufacturing Partner:** Foreign companies looking for local companies to produce or market their products. Or foreign company to manufacture and assemble motor cycles or parts for re-exports.
- **Pharmaceutical Companies:** Local or foreign companies to produce new products in ACI plant as outsourced partner (toll manufacturer).

Sector: Accounting Services and Business

17. **A Wahab & Company (AW&C)**

KEY SERVICES

- Audit and Accountancy, Taxation and Legal Services, Management Consulting, Internal Audit Solutions, Bookkeeping Services, Services to Smaller Businesses, Secretarial and Share Registration Services, Benefit Administration

For Outsourcing

- Accounting and Bookkeeping Outsourcing: General Accounting, Reconciliation, Accounts Payable Management, Accounts Receivable Management, Inventory Management, Invoicing & Collections, Fixed Assets Management, Financial & Operational Reporting, Financial Health Analysis, Budgeting & Control Assistance.
- Tax Returns Preparation: Federal and State Tax returns 1040, 1120, 1120S, 1065.
- Human Resources: Payroll Processing, Payroll Quarterly Tax, Payroll Annual tax return, W-2 and 1099 preparation, Record keeping, Time Keeping.
- Represents Moores Rowland International (MRI) as a correspondent firm.

LOOKING FOR A LONG-TERM PARTNER IN BUSINESS PROCESS OUTSOURCING

For a mutually beneficial outsourcing relationship taking advantage of the company's experience, expertise, pool of human resources and substantially lower wages. AW&C has established a subsidiary W&W Associates to cater to the business process outsourcing market, specifically in the areas of accounting, book-keeping and income tax return preparation services.